

## 2013 AmLaw 100/200 Financial Reporting Preview

Updated March 26, 2013

The following tables reflect financial reporting to date among the American Lawyer 100/200 based on the daily reports issued via the AmLaw Daily. In some instances, certain data for 2012 has not yet been made publicly available and is represented by “NA” in the table. Also, it is important to note that the data for 2008 and 2009 is based on American Lawyer’s previous publicly available compilations and does not reflect the methodology change<sup>1</sup> implemented in 2011.

### Gross Revenue

	2008	2009	2008-2009 % Change	2010	2009-2010 % Change	2011	2010-2011 % Change	2008-2011 % Change	2012	2011-2012 % Change	2008-2012 % Change
Akerman Senterfitt	\$ 254,000,000	\$ 242,000,000	-5%	\$ 236,000,000	-2%	\$ 257,500,000	9%	1%	\$ 285,000,000	11%	12%
Akin Gump	\$ 780,500,000	\$ 719,000,000	-8%	\$ 736,500,000	2%	\$ 770,000,000	5%	-1%	\$ 775,000,000	1%	-1%
Allen Matkins	\$ 165,000,000	\$ 148,000,000	-10%	\$ 142,000,000	-4%	\$ 161,000,000	13%	-2%	\$ 159,500,000	-1%	-3%
Alston & Bird	\$ 552,500,000	\$ 551,000,000	0%	\$ 571,000,000	4%	\$ 644,500,000	13%	17%	\$ 686,000,000	6%	24%
Andrews Kurth	\$ 266,000,000	\$ 243,000,000	-9%	\$ 268,000,000	10%	\$ 270,000,000	1%	2%	\$ 286,000,000	6%	8%
Arnold & Porter	\$ 513,000,000	\$ 524,000,000	2%	\$ 555,000,000	6%	\$ 639,500,000	15%	25%	\$ 731,000,000	14%	42%
Baker Botts	\$ 613,500,000	\$ 575,000,000	-6%	\$ 555,000,000	-3%	\$ 581,500,000	5%	-5%	\$ 575,500,000	-1%	-6%
Baker & Hostetler	\$ 319,000,000	\$ 330,000,000	3%	\$ 386,000,000	17%	\$ 440,000,000	14%	38%	\$ 510,000,000	16%	60%
Bingham McCutchen	\$ 767,000,000	\$ 860,000,000	12%	\$ 873,000,000	2%	\$ 868,500,000	-1%	13%	\$ 872,000,000	0%	14%
Blank Rome	\$ 312,000,000	\$ 322,000,000	3%	\$ 311,000,000	-3%	\$ 309,500,000	0%	-1%	\$ 329,000,000	6%	5%
Bracewell & Giuliani	\$ 275,500,000	\$ 277,000,000	1%	\$ 280,500,000	1%	\$ 271,500,000	-3%	-1%	\$ 325,000,000	20%	18%
Bryan Cave	\$ 502,500,000	\$ 555,000,000	10%	\$ 539,500,000	-3%	\$ 557,500,000	3%	11%	\$ 624,000,000	12%	24%
Cadwalader Wickersham & Taft	\$ 506,000,000	\$ 456,500,000	-10%	\$ 429,500,000	-6%	\$ 448,500,000	4%	-11%	\$ 466,500,000	4%	-8%
Cahill Gordon & Reindel	\$ 247,000,000	\$ 269,500,000	9%	\$ 323,500,000	20%	\$ 326,000,000	1%	32%	\$ 348,500,000	7%	41%
Carlton Fields	\$ 145,500,000	\$ 154,000,000	6%	\$ 154,000,000	0%	\$ 160,500,000	4%	10%	\$ 167,000,000	4%	15%
Chadbourne & Parke	\$ 286,000,000	\$ 281,500,000	-2%	\$ 306,500,000	9%	\$ 306,000,000	0%	7%	\$ 290,500,000	-5%	2%
Cleary Gottlieb Steen & Hamilton	\$ 965,000,000	\$ 965,000,000	0%	\$ 1,050,000,000	9%	\$ 1,125,000,000	7%	17%	\$ 1,130,000,000	0%	17%
Cooley	\$ 552,000,000	\$ 507,000,000	-8%	\$ 517,000,000	2%	\$ 564,500,000	9%	2%	\$ 617,000,000	9%	12%
Cozen O'Connor	\$ 237,000,000	\$ 290,500,000	23%	\$ 277,500,000	-4%	\$ 294,000,000	6%	24%	\$ 310,500,000	6%	31%
Crowell & Moring	\$ 296,000,000	\$ 339,000,000	15%	\$ 327,500,000	-3%	\$ 329,500,000	1%	11%	\$ 349,500,000	6%	18%
Davis Polk & Wardwell	\$ 789,000,000	\$ 846,000,000	7%	\$ 870,000,000	3%	\$ 910,000,000	5%	15%	\$ 950,000,000	4%	20%
Debevoise & Plimpton	\$ 761,000,000	\$ 668,000,000	-12%	\$ 657,000,000	-2%	\$ 675,500,000	3%	-11%	\$ 675,000,000	0%	-11%
Dechert	\$ 816,000,000	\$ 713,000,000	-13%	\$ 648,500,000	-9%	\$ 671,000,000	3%	-18%	\$ 729,000,000	9%	-11%
Dickstein Shapiro	\$ 312,000,000	\$ 297,000,000	-5%	\$ 265,000,000	-11%	\$ 267,000,000	1%	-14%	\$ 258,500,000	-3%	-17%
DLA Piper*	NA	NA	NA	\$ 1,961,000,000	NA	\$ 2,247,000,000	15%	NA	\$ 2,440,000,000	9%	NA
Dorsey & Whitney	\$ 367,000,000	\$ 342,000,000	-7%	\$ 322,500,000	-6%	\$ 323,500,000	0%	-12%	\$ 313,500,000	-3%	-15%
Duane Morris	\$ 368,000,000	\$ 387,500,000	5%	\$ 411,000,000	6%	\$ 415,500,000	1%	13%	\$ 420,500,000	1%	14%
Edwards Wildman**	NA	NA	NA	NA	NA	NA	NA	NA	\$ 352,500,000	NA	NA
Faegre Baker Daniels**	NA	NA	NA	NA	NA	NA	NA	NA	\$ 443,000,000	NA	NA
Fenwick & West	\$ 196,000,000	\$ 192,000,000	-2%	\$ 206,500,000	8%	\$ 229,500,000	11%	17%	\$ 260,000,000	13%	33%
Finnegan	\$ 359,000,000	\$ 349,000,000	-3%	\$ 318,500,000	-9%	\$ 342,000,000	7%	-5%	\$ 348,000,000	2%	-3%
Fisher & Phillips	NA	\$ 101,000,000	NA	\$ 107,500,000	6%	\$ 121,500,000	13%	NA	\$ 133,500,000	10%	NA
Fried Frank	\$ 488,500,000	\$ 424,500,000	-13%	\$ 471,500,000	11%	\$ 474,000,000	1%	-3%	\$ 444,000,000	-6%	-9%
Gibson Dunn & Crutcher	\$ 957,000,000	\$ 995,000,000	4%	\$ 1,063,000,000	7%	\$ 1,166,000,000	10%	22%	\$ 1,290,000,000	11%	35%
Goodwin Procter	\$ 690,500,000	\$ 658,000,000	-5%	\$ 678,500,000	3%	\$ 695,500,000	3%	1%	\$ 715,500,000	3%	4%
Gordon & Rees	\$ 156,500,000	\$ 155,000,000	-1%	\$ 162,500,000	5%	\$ 185,500,000	14%	19%	\$ 185,500,000	0%	19%
GrayRobinson	\$ 99,000,000	\$ 105,500,000	7%	\$ 113,500,000	8%	\$ 121,500,000	7%	23%	\$ 133,000,000	9%	34%
Greenberg Traurig	\$ 1,204,000,000	\$ 1,173,000,000	-3%	\$ 1,236,000,000	5%	\$ 1,243,500,000	1%	3%	\$ 1,240,000,000	0%	3%
Gunster	NA	NA	NA	NA	NA	\$ 94,050,000	NA	NA	\$ 95,000,000	1%	NA
Haynes and Boone	\$ 288,000,000	\$ 306,500,000	6%	\$ 296,000,000	-3%	\$ 305,000,000	3%	6%	\$ 312,800,000	3%	9%
Hogan Lovells**	NA	NA	NA	\$ 1,664,500,000	NA	\$ 1,665,000,000	0%	NA	\$ 1,633,000,000	-2%	NA
Holland & Hart	\$ 180,500,000	\$ 193,500,000	7%	\$ 198,500,000	3%	\$ 203,500,000	3%	13%	\$ 248,500,000	22%	38%
Husch Blackwell	\$ 302,000,000	\$ 289,000,000	-4%	\$ 279,000,000	-3%	\$ 266,200,000	-5%	-12%	\$ 282,200,000	6%	-7%
Irell & Manella	\$ 231,000,000	\$ 253,000,000	10%	\$ 256,000,000	1%	\$ 244,000,000	-5%	6%	\$ 255,000,000	5%	10%
Jackson Lewis	\$ 233,000,000	\$ 256,500,000	10%	\$ 295,500,000	15%	\$ 326,500,000	10%	40%	\$ 352,000,000	8%	51%
Jackson Walker	\$ 172,000,000	\$ 173,500,000	1%	\$ 179,000,000	3%	\$ 194,000,000	8%	13%	\$ 203,000,000	5%	18%

<sup>1</sup> Results for the 2010, 2011 and 2012 fiscal years reflect a change in the survey methodology. Per-lawyer and per-partner results for those years are based on a full calendar year average FTE head count, while published results for previous years were, in most cases, based on an August 31 FTE head count. Percentage increases in RPL and PPP will be slightly off as a result. For the purposes of this chart, we are using AmLaw's reported FY 2008 and 2009 numbers.

## Gross Revenue Cont.

Jeffer Mangels	\$ 118,000,000	\$ 113,000,000	-4%	\$ 108,000,000	-4%	\$ 103,000,000	-5%	-13%	\$ 103,000,000	0%	-13%
Jenner & Block	\$ 347,000,000	\$ 367,500,000	6%	\$ 379,000,000	3%	\$ 389,000,000	3%	12%	\$ 387,500,000	0%	12%
K&L Gates	\$ 959,500,000	\$ 1,034,500,000	8%	\$ 1,055,500,000	2%	\$ 1,061,500,000	1%	11%	\$ 1,060,000,000	0%	10%
Kasowitz Benson Torres & Friedman	\$ 221,000,000	\$ 226,000,000	2%	\$ 245,500,000	9%	\$ 240,500,000	-2%	9%	\$ 250,000,000	4%	13%
Kaye Scholer	\$ 450,500,000	\$ 432,000,000	-4%	\$ 435,000,000	1%	\$ 420,000,000	-3%	-7%	\$ 400,000,000	-5%	-11%
Kilpatrick Townsend & Stockton	\$ 276,000,000	\$ 245,500,000	-11%	\$ 250,000,000	2%	\$ 362,000,000	45%	31%	\$ 406,500,000	12%	47%
King & Spalding	\$ 652,000,000	\$ 677,500,000	4%	\$ 718,000,000	6%	\$ 781,500,000	9%	20%	\$ 827,500,000	6%	27%
Kirkland & Ellis	\$ 1,400,000,000	\$ 1,428,000,000	2%	\$ 1,625,000,000	14%	\$ 1,750,000,000	8%	25%	\$ 1,937,000,000	11%	38%
Kramer Levin Naftalis & Frankel	\$ 299,000,000	\$ 293,000,000	-2%	\$ 309,500,000	6%	\$ 312,000,000	1%	4%	\$ 319,000,000	2%	7%
Latham & Watkins	\$ 1,923,000,000	\$ 1,821,000,000	-5%	\$ 1,929,000,000	6%	\$ 2,152,000,000	12%	12%	\$ 2,260,000,000	5%	18%
Locke Lord Bissell & Liddell	\$ 401,000,000	\$ 399,000,000	0%	\$ 396,500,000	-1%	\$ 416,000,000	5%	4%	\$ 428,500,000	3%	7%
Loeb & Loeb	\$ 242,500,000	\$ 240,000,000	-1%	\$ 247,500,000	3%	\$ 257,500,000	4%	6%	\$ 252,000,000	-2%	4%
Manatt Phelps & Phillips	\$ 264,500,000	\$ 261,500,000	-1%	\$ 258,000,000	-1%	\$ 268,000,000	4%	1%	\$ 268,000,000	0%	1%
Mayer Brown	\$ 1,294,000,000	\$ 1,118,000,000	-14%	\$ 1,107,000,000	-1%	\$ 1,134,000,000	2%	-12%	\$ 1,090,000,000	-4%	-16%
McDermott Will & Emery	\$ 966,000,000	\$ 829,000,000	-14%	\$ 788,500,000	-5%	\$ 825,500,000	5%	-15%	\$ 851,000,000	3%	-12%
McKenna Long & Aldridge	\$ 264,000,000	\$ 270,000,000	2%	\$ 276,500,000	2%	\$ 279,500,000	1%	6%	\$ 344,903,000	23%	31%
Milbank Tweed Hadley & McCloy	\$ 621,500,000	\$ 601,500,000	-3%	\$ 622,000,000	3%	\$ 652,000,000	5%	5%	\$ 665,000,000	2%	7%
Morris, Manning & Martin	\$ 99,000,000	\$ 83,000,000	-16%	NA	NA	\$ 87,000,000	NA	-12%	\$ 96,000,000	10%	-3%
Morrison & Foerster	\$ 911,000,000	\$ 884,000,000	-3%	\$ 930,500,000	5%	\$ 963,500,000	4%	6%	\$ 1,000,000,000	4%	10%
Munger Tolles & Olson	\$ 207,000,000	\$ 198,000,000	-4%	\$ 189,500,000	-4%	\$ 204,000,000	8%	-1%	\$ 213,500,000	5%	3%
Nixon Peabody	\$ 457,500,000	\$ 465,000,000	2%	\$ 438,000,000	-6%	\$ 422,500,000	-4%	-8%	\$ 436,000,000	3%	-5%
Ogletree Deakins	\$ 192,000,000	\$ 202,500,000	5%	\$ 228,500,000	13%	\$ 269,500,000	18%	40%	\$ 315,000,000	17%	64%
O'Melveny & Myers	\$ 907,500,000	\$ 826,500,000	-9%	\$ 782,500,000	-5%	\$ 779,000,000	0%	-14%	\$ 818,500,000	5%	-10%
Orrick	\$ 835,000,000	\$ 847,500,000	1%	\$ 848,500,000	0%	\$ 846,000,000	0%	1%	\$ 866,000,000	2%	4%
Patton Boggs	\$ 348,500,000	\$ 332,000,000	-5%	\$ 337,500,000	2%	\$ 339,500,000	1%	-3%	\$ 318,111,500	-6%	-9%
Paul Hastings	\$ 986,000,000	\$ 889,000,000	-10%	\$ 902,000,000	1%	\$ 884,000,000	-2%	-10%	\$ 908,000,000	3%	-8%
Paul Weiss	\$ 692,000,000	\$ 665,500,000	-4%	\$ 751,000,000	13%	\$ 780,000,000	4%	13%	\$ 877,000,000	12%	27%
Pepper Hamilton	\$ 331,500,000	\$ 333,000,000	0%	\$ 313,500,000	-6%	\$ 324,500,000	4%	-2%	\$ 354,500,000	9%	7%
Perkins Cole	\$ 424,000,000	\$ 433,000,000	2%	\$ 477,000,000	10%	\$ 547,500,000	15%	29%	\$ 608,000,000	11%	43%
Pillsbury Winthrop Shaw Pittman	\$ 576,000,000	\$ 533,500,000	-7%	\$ 532,000,000	0%	\$ 526,500,000	-1%	-9%	\$ 561,000,000	7%	-3%
Polsinelli Shughart	\$ 113,500,000	\$ 167,500,000	48%	\$ 219,500,000	31%	\$ 235,000,000	7%	107%	\$ 275,500,000	17%	143%
Proskauer Rose	\$ 634,000,000	\$ 643,000,000	1%	\$ 645,000,000	0%	\$ 686,000,000	6%	8%	\$ 736,500,000	7%	16%
Quinn Emanuel	\$ 442,000,000	\$ 419,000,000	-5%	\$ 550,500,000	31%	\$ 723,500,000	31%	64%	\$ 853,000,000	18%	93%
Reed Smith	\$ 979,500,000	\$ 942,000,000	-4%	\$ 958,000,000	2%	\$ 993,000,000	4%	1%	\$ 1,010,000,000	2%	3%
Saul Ewing	\$ 120,000,000	\$ 115,000,000	-4%	\$ 121,500,000	6%	\$ 122,500,000	1%	2%	\$ 132,000,000	8%	10%
Schulte Roth & Zabel	\$ 420,000,000	\$ 397,000,000	-5%	\$ 373,000,000	-6%	\$ 377,500,000	1%	-10%	\$ 370,500,000	-2%	-12%
Sedgwick	\$ 197,500,000	\$ 195,000,000	-1%	\$ 193,000,000	-1%	\$ 206,500,000	7%	5%	\$ 212,000,000	3%	7%
Seyfarth Shaw	\$ 467,000,000	\$ 453,500,000	-3%	\$ 452,500,000	0%	\$ 484,000,000	7%	4%	\$ 520,000,000	7%	11%
Shearman & Sterling	\$ 876,000,000	\$ 801,000,000	-9%	\$ 737,000,000	-8%	\$ 750,000,000	2%	-14%	\$ 752,000,000	0%	-14%
Sheppard Mullin	\$ 352,000,000	\$ 361,000,000	3%	\$ 368,000,000	2%	\$ 400,000,000	9%	14%	\$ 437,500,000	9%	24%
Shook Hardy & Bacon	\$ 330,500,000	\$ 336,500,000	2%	\$ 337,000,000	0%	\$ 341,500,000	1%	3%	\$ 317,000,000	-7%	-4%
Shutts & Bowen	NA	NA	NA	NA	NA	NA	NA	NA	\$ 127,000,000	NA	NA
Sidley Austin	\$ 1,489,500,000	\$ 1,357,000,000	-9%	\$ 1,341,000,000	-1%	\$ 1,415,500,000	6%	-5%	\$ 1,490,000,000	5%	0%
Simpson Thacher & Bartlett	\$ 904,000,000	\$ 870,500,000	-4%	\$ 923,500,000	6%	\$ 963,500,000	4%	7%	\$ 982,500,000	2%	9%
Skadden Arps	\$ 2,200,000,000	\$ 2,100,000,000	-5%	\$ 2,100,000,000	0%	\$ 2,165,000,000	3%	-2%	\$ 2,210,000,000	2%	0%
SNR Denton**	NA	NA	NA	NA	NA	\$ 719,500,000	NA	NA	\$ 710,500,000	-1%	NA
Squire Sanders	\$ 579,500,000	\$ 545,000,000	-6%	\$ 518,000,000	-5%	\$ 741,500,000	43%	28%	\$ 774,500,000	4%	34%
Stephens & Johnson	\$ 356,500,000	\$ 338,500,000	-5%	\$ 345,000,000	2%	\$ 376,500,000	9%	6%	\$ 366,000,000	-3%	3%
Stoel Rives	\$ 183,500,000	\$ 191,000,000	4%	\$ 195,000,000	2%	\$ 205,000,000	5%	12%	\$ 208,000,000	1%	13%
Stroock & Stroock & Lavan	\$ 277,000,000	\$ 263,000,000	-5%	\$ 260,000,000	-1%	\$ 268,000,000	3%	-3%	\$ 264,000,000	-1%	-5%
Sutherland Asbill & Brennan	\$ 289,000,000	\$ 269,500,000	-7%	\$ 291,000,000	8%	\$ 305,500,000	5%	6%	\$ 314,359,500	3%	9%
Thompson & Knight	\$ 233,500,000	\$ 224,000,000	-4%	\$ 199,000,000	-11%	\$ 200,000,000	1%	-14%	\$ 207,000,000	4%	-11%
Troutman Sanders	\$ 350,500,000	\$ 376,500,000	7%	\$ 363,500,000	-3%	\$ 386,000,000	6%	10%	\$ 376,000,000	-3%	7%
Vinson & Elkins	\$ 590,500,000	\$ 562,000,000	-5%	\$ 602,500,000	7%	\$ 607,500,000	1%	3%	\$ 592,000,000	-3%	0%
Weil Gotshal & Manges	\$ 1,231,000,000	\$ 1,233,000,000	0%	\$ 1,185,000,000	-4%	\$ 1,229,500,000	4%	0%	\$ 1,229,000,000	0%	0%
White & Case	\$ 1,467,000,000	\$ 1,307,000,000	-11%	\$ 1,278,000,000	-2%	\$ 1,331,000,000	4%	-9%	\$ 1,380,000,000	4%	-6%
Willkie Farr & Gallagher	\$ 583,500,000	\$ 549,500,000	-6%	\$ 533,500,000	-3%	\$ 548,000,000	3%	-6%	\$ 533,000,000	-3%	-9%
WilmerHale	\$ 955,000,000	\$ 941,000,000	-1%	\$ 962,000,000	2%	\$ 994,000,000	3%	4%	\$ 1,076,000,000	8%	13%
Wilson Sonsini Goodrich & Rosati	\$ 532,000,000	\$ 501,000,000	-6%	\$ 493,000,000	-2%	\$ 549,000,000	11%	3%	\$ 539,000,000	-2%	1%
Winston & Strawn	\$ 745,000,000	\$ 705,000,000	-5%	\$ 717,000,000	2%	\$ 754,000,000	5%	1%	\$ 755,000,000	0%	1%

\*Financial results prior to DLA Piper's combined global statistics in 2010 are not included

\*\*Financial results prior to respective law firm merger are not included

## Revenue Per Lawyer

	2008	2009	2008-2009 % Change	2010	2009-2010 % Change	2011	2010-2011 % Change	2008-2011 % Change	2012	2011-2012 % Change	2008-2012 % Change
Akerman Senterfitt	\$ 540,000	\$ 510,000	-6%	\$ 535,000	5%	\$ 545,000	2%	1%	\$ 570,000	5%	6%
Akin Gump	\$ 965,000	\$ 990,000	3%	\$ 940,000	-5%	\$ 975,000	4%	1%	\$ 960,000	-2%	-1%
Allen Matkins	\$ 745,000	\$ 690,000	-7%	\$ 685,000	-1%	\$ 810,000	18%	9%	\$ 855,000	6%	15%
Aiston & Bird	\$ 710,000	\$ 670,000	-6%	\$ 720,000	7%	\$ 800,000	11%	13%	\$ 850,000	6%	20%
Andrews Kurth	\$ 735,000	\$ 700,000	-5%	\$ 755,000	8%	\$ 775,000	3%	5%	\$ 820,000	6%	12%
Arnold & Porter	\$ 865,000	\$ 855,000	-1%	\$ 855,000	0%	\$ 945,000	11%	9%	NA	NA	NA
Baker Botts	\$ 825,000	\$ 795,000	-4%	\$ 790,000	-1%	\$ 825,000	4%	0%	\$ 820,000	-1%	-1%
Baker & Hostetler	\$ 545,000	\$ 565,000	4%	\$ 600,000	6%	\$ 600,000	0%	10%	\$ 630,000	5%	16%
Bingham McCutchen	\$ 950,000	\$ 930,000	-2%	\$ 970,000	4%	\$ 1,015,000	5%	7%	\$ 970,000	-4%	2%
Blank Rome	\$ 610,000	\$ 655,000	7%	\$ 645,000	-2%	\$ 655,000	2%	7%	\$ 700,000	7%	15%
Bracewell & Giuliani	\$ 650,000	\$ 680,000	5%	\$ 640,000	-6%	\$ 645,000	1%	-1%	\$ 750,000	16%	15%
Bryan Cave	\$ 585,000	\$ 555,000	-5%	\$ 595,000	7%	\$ 630,000	6%	8%	\$ 630,000	0%	8%
Cadwalader Wickersham & Taft	\$ 965,000	\$ 1,000,000	4%	\$ 895,000	-11%	\$ 965,000	8%	0%	\$ 1,075,000	11%	11%
Cahill Gordon & Reindel	\$ 930,000	\$ 985,000	6%	\$ 1,185,000	20%	\$ 1,165,000	-2%	25%	\$ 1,150,000	-1%	24%
Carlton Fields	\$ 550,000	\$ 565,000	3%	\$ 570,000	1%	\$ 575,000	1%	5%	\$ 600,000	4%	9%
Chadbourne & Parke	\$ 715,000	\$ 770,000	8%	\$ 770,000	0%	\$ 755,000	-2%	6%	\$ 780,000	3%	9%
Cleary Gottlieb Steen & Hamilton	\$ 970,000	\$ 975,000	1%	\$ 930,000	-5%	\$ 950,000	2%	-2%	\$ 905,350	-5%	-7%
Cooley	\$ 855,000	\$ 805,000	-6%	\$ 855,000	6%	\$ 920,000	8%	8%	\$ 975,000	6%	14%
Cozen O'Connor	\$ 520,000	\$ 575,000	11%	\$ 550,000	-4%	\$ 585,000	6%	13%	\$ 610,000	4%	17%
Crowell & Moring	\$ 740,000	\$ 810,000	9%	\$ 740,000	-9%	\$ 740,000	0%	0%	\$ 760,000	3%	3%
Davis Polk & Wardwell	\$ 1,210,000	\$ 1,235,000	2%	\$ 1,175,000	-5%	\$ 1,185,000	1%	-2%	\$ 1,205,145	2%	0%
Debevoise & Plimpton	\$ 1,205,000	\$ 975,000	-19%	\$ 975,000	0%	\$ 1,045,000	7%	-13%	\$ 1,100,000	5%	-9%
Dechert	\$ 915,000	\$ 910,000	-1%	\$ 860,000	-5%	\$ 900,000	5%	-2%	\$ 910,000	1%	-1%
Dickstein Shapiro	\$ 825,000	\$ 825,000	0%	\$ 790,000	-4%	\$ 780,000	-1%	-5%	\$ 840,000	8%	2%
DLA Piper*	NA	NA	NA	\$ 585,000	NA	\$ 600,000	3%	NA	\$ 605,000	1%	NA
Dorsey & Whitney	\$ 630,000	\$ 575,000	-9%	\$ 570,000	-1%	\$ 610,000	7%	-3%	\$ 605,000	-1%	-4%
Duane Morris	\$ 635,000	\$ 635,000	0%	\$ 655,000	3%	\$ 670,000	2%	6%	\$ 685,000	2%	8%
Edwards Wildman**	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Faegre Baker Daniels**	NA	NA	NA	NA	NA	NA	NA	NA	\$ 650,000	NA	NA
Finwick & West	\$ 725,000	\$ 850,000	17%	\$ 855,000	1%	\$ 925,000	8%	28%	\$ 935,000	1%	29%
Finnegan	\$ 1,035,000	\$ 975,000	-6%	\$ 845,000	-13%	\$ 920,000	9%	-11%	\$ 945,000	3%	-9%
Fisher & Phillips	NA	\$ 480,000	NA	\$ 495,000	3%	\$ 515,000	4%	NA	\$ 520,150	1%	NA
Fried Frank	\$ 860,000	\$ 905,000	5%	\$ 970,000	7%	\$ 960,000	-1%	12%	\$ 935,000	-3%	9%
Gibson Dunn & Crutcher	\$ 1,035,000	\$ 1,010,000	-2%	\$ 1,035,000	2%	\$ 1,120,000	8%	8%	\$ 1,190,000	6%	15%
Goodwin Procter	\$ 860,000	\$ 790,000	-8%	\$ 915,000	16%	\$ 925,000	1%	8%	\$ 920,000	-1%	7%
Gordon & Rees	\$ 480,000	\$ 475,000	-1%	\$ 450,000	-5%	\$ 460,000	2%	-4%	\$ 460,000	0%	-4%
GrayRobinson	\$ 460,000	\$ 460,000	0%	\$ 465,000	1%	\$ 475,000	2%	3%	\$ 480,000	1%	4%
Greenberg Traurig	\$ 695,000	\$ 685,000	-1%	\$ 720,000	5%	\$ 730,000	1%	5%	\$ 730,000	0%	5%
Gunster	NA	NA	NA	NA	NA	\$ 600,000	NA	NA	\$ 615,000	3%	NA
Haynes and Boone	\$ 625,000	\$ 635,000	2%	\$ 600,000	-6%	\$ 620,000	3%	-1%	\$ 640,000	3%	2%
Hogan Lovells**	NA	NA	NA	\$ 705,000	NA	\$ 740,000	5%	NA	\$ 716,000	-3%	NA
Holland & Hart	\$ 470,000	\$ 490,000	4%	\$ 510,000	4%	\$ 515,000	1%	10%	\$ 605,000	17%	29%
Husch Blackwell	\$ 500,000	\$ 510,000	2%	\$ 505,000	-1%	\$ 510,000	1%	2%	NA	NA	NA
Irell & Manella	\$ 1,165,000	\$ 1,275,000	9%	\$ 1,390,000	9%	\$ 1,425,000	3%	22%	\$ 1,550,000	9%	33%
Jackson Lewis	\$ 490,000	\$ 475,000	-3%	\$ 480,000	1%	\$ 505,000	5%	3%	\$ 510,000	1%	4%
Jackson Walker	\$ 560,000	\$ 550,000	-2%	\$ 565,000	3%	\$ 605,000	7%	8%	\$ 620,000	2%	11%

## Revenue Per Lawyer Cont.

Jeffer Mangels	\$ 755,000	\$ 795,000	5%	\$ 785,000	-1%	\$ 825,000	5%	9%	\$ 815,000	-1%	8%
Jenner & Block	\$ 795,000	\$ 855,000	8%	\$ 865,000	1%	\$ 900,000	4%	13%	\$ 895,000	-1%	13%
K&L Gates	\$ 620,000	\$ 605,000	-2%	\$ 600,000	-1%	\$ 605,000	1%	-2%	\$ 616,000	2%	-1%
Kasowitz Benson Torres & Friedman	\$ 830,000	\$ 755,000	-9%	\$ 725,000	-4%	\$ 680,000	-6%	-18%	NA	NA	NA
Kaye Scholer	\$ 905,000	\$ 970,000	7%	\$ 1,025,000	6%	\$ 985,000	-4%	9%	\$ 965,000	-2%	7%
Kilpatrick Townsend & Stockton	\$ 620,000	\$ 590,000	-5%	\$ 590,000	0%	\$ 630,000	7%	2%	\$ 735,000	17%	19%
King & Spalding	\$ 810,000	\$ 850,000	5%	\$ 905,000	6%	\$ 960,000	6%	19%	NA	NA	NA
Kirkland & Ellis	\$ 1,050,000	\$ 1,010,000	-4%	\$ 1,180,000	17%	\$ 1,215,000	3%	16%	\$ 1,275,000	5%	21%
Kramer Levin Naftalis & Frankel	\$ 900,000	\$ 910,000	1%	\$ 950,000	4%	\$ 960,000	1%	7%	\$ 995,000	4%	11%
Latham & Watkins	\$ 915,000	\$ 970,000	6%	\$ 1,000,000	3%	\$ 1,070,000	7%	17%	\$ 1,095,000	2%	20%
Locke Lord Bissell & Liddell	\$ 730,000	\$ 750,000	3%	\$ 725,000	-3%	\$ 770,000	6%	5%	\$ 830,000	8%	14%
Loeb & Loeb	\$ 830,000	\$ 835,000	1%	\$ 840,000	1%	\$ 855,000	2%	3%	\$ 845,000	-1%	2%
Manatt Phelps & Phillips	\$ 735,000	\$ 800,000	9%	\$ 800,000	0%	\$ 820,000	3%	12%	\$ 825,000	1%	12%
Mayer Brown	\$ 720,000	\$ 675,000	-6%	\$ 675,000	0%	\$ 745,000	10%	3%	\$ 750,000	1%	4%
McDermott Will & Emery	\$ 915,000	\$ 855,000	-7%	\$ 815,000	-5%	\$ 840,000	3%	-8%	\$ 830,000	-1%	-9%
McKenna Long & Aldridge	\$ 615,000	\$ 610,000	-1%	\$ 650,000	7%	\$ 660,000	2%	7%	NA	NA	NA
Milbank Tweed Hadley & McCloy	\$ 1,070,000	\$ 1,125,000	5%	\$ 1,085,000	-4%	\$ 1,115,000	3%	4%	\$ 1,165,000	4%	9%
Morris, Manning & Martin	\$ 645,000	\$ 605,000	-6%	NA	NA	\$ 670,000	NA	4%	\$ 675,000	1%	5%
Morrison & Foerster	\$ 875,000	\$ 880,000	1%	\$ 905,000	3%	\$ 940,000	4%	7%	\$ 990,000	5%	13%
Munger Toles & Olson	\$ 1,170,000	\$ 1,100,000	-6%	\$ 1,045,000	-5%	\$ 1,200,000	15%	3%	\$ 1,230,000	3%	5%
Nixon Peabody	\$ 700,000	\$ 650,000	-7%	\$ 675,000	4%	\$ 675,000	0%	-4%	NA	NA	NA
Ogletree Deakins	\$ 465,000	\$ 470,000	1%	\$ 480,000	2%	\$ 495,000	3%	6%	NA	NA	NA
O'Melveny & Myers	\$ 970,000	\$ 960,000	-1%	\$ 920,000	-4%	\$ 1,015,000	10%	5%	\$ 1,100,000	8%	13%
Orrick	\$ 855,000	\$ 830,000	-3%	\$ 830,000	0%	\$ 805,000	-3%	-6%	\$ 885,000	10%	4%
Patton Boggs	\$ 675,000	\$ 625,000	-7%	\$ 660,000	6%	\$ 690,000	5%	2%	\$ 655,000	-5%	-3%
Paul Hastings	\$ 930,000	\$ 970,000	4%	\$ 990,000	2%	\$ 1,005,000	2%	8%	\$ 1,010,000	0%	9%
Paul Weiss	\$ 1,070,000	\$ 1,020,000	-5%	\$ 1,060,000	4%	\$ 1,060,000	0%	-1%	NA	NA	NA
Pepper Hamilton	\$ 690,000	\$ 690,000	0%	\$ 685,000	-1%	\$ 690,000	1%	0%	\$ 720,000	4%	4%
Perkins Coie	\$ 655,000	\$ 645,000	-2%	\$ 690,000	7%	\$ 735,000	7%	12%	NA	NA	NA
Pillsbury Winthrop Shaw Pittman	\$ 805,000	\$ 805,000	0%	\$ 855,000	6%	\$ 855,000	0%	6%	\$ 923,400	8%	15%
Polsinelli Shughart	\$ 385,000	\$ 405,000	5%	\$ 470,000	16%	\$ 465,000	-1%	21%	NA	NA	NA
Proskauer Rose	\$ 915,000	\$ 990,000	8%	\$ 975,000	-2%	\$ 975,000	0%	7%	\$ 985,000	1%	8%
Quinn Emanuel	\$ 1,105,000	\$ 1,055,000	-5%	\$ 1,205,000	14%	\$ 1,120,000	-7%	1%	\$ 1,200,000	7%	9%
Reed Smith	\$ 660,000	\$ 660,000	0%	\$ 660,000	0%	\$ 670,000	2%	2%	\$ 690,000	3%	5%
Saul Ewing	\$ 525,000	\$ 505,000	-4%	\$ 550,000	9%	\$ 560,000	2%	7%	\$ 585,000	4%	11%
Schulte Roth & Zabel	\$ 970,000	\$ 995,000	3%	\$ 920,000	-8%	\$ 1,015,000	10%	5%	\$ 1,055,000	4%	9%
Sedgwick	\$ 530,000	\$ 540,000	2%	\$ 560,000	4%	\$ 600,000	7%	13%	\$ 610,000	2%	15%
Seyfarth Shaw	\$ 630,000	\$ 625,000	-1%	\$ 645,000	3%	\$ 660,000	2%	5%	\$ 690,000	5%	10%
Shearman & Sterling	\$ 1,020,000	\$ 985,000	-3%	\$ 925,000	-6%	\$ 900,000	-3%	-12%	\$ 895,000	-1%	-12%
Sheppard Mullin	\$ 765,000	\$ 755,000	-1%	\$ 790,000	5%	\$ 805,000	2%	5%	\$ 840,000	4%	10%
Shook Hardy & Bacon	\$ 685,000	\$ 695,000	1%	\$ 685,000	-1%	\$ 725,000	6%	6%	\$ 725,000	0%	6%
Shutts & Bowen	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Sidley Austin	\$ 875,000	\$ 855,000	-2%	\$ 870,000	2%	\$ 890,000	NA	NA	\$ 910,000	2%	4%
Simpson Thacher & Bartlett	\$ 1,130,000	\$ 1,105,000	-2%	\$ 1,140,000	3%	\$ 1,175,000	3%	4%	\$ 1,180,000	0%	4%
Skadden Arps	\$ 1,105,000	\$ 1,130,000	2%	\$ 1,130,000	0%	\$ 1,180,000	4%	7%	\$ 1,275,580	8%	15%
SNR Denton**	NA	NA	NA	NA	NA	\$ 630,000	NA	NA	\$ 650,000	3%	NA
Squire Sanders	\$ 670,000	\$ 650,000	-3%	\$ 660,000	2%	\$ 600,000	-9%	-10%	\$ 615,000	3%	-8%
Stephens & Johnson	\$ 845,000	\$ 810,000	-4%	\$ 845,000	4%	\$ 890,000	5%	5%	\$ 890,000	0%	5%
Stoel Rives	\$ 540,000	\$ 520,000	-4%	\$ 520,000	0%	\$ 545,000	5%	1%	\$ 560,000	3%	4%
Stroock & Stroock & Lavan	\$ 790,000	\$ 850,000	8%	\$ 890,000	5%	\$ 915,000	3%	16%	\$ 920,000	1%	16%
Sutherland Asbill & Brennan	\$ 740,000	\$ 725,000	-2%	\$ 765,000	6%	\$ 815,000	7%	10%	NA	NA	NA
Thompson & Knight	\$ 590,000	\$ 535,000	-9%	\$ 625,000	17%	\$ 685,000	10%	16%	\$ 735,000	7%	25%
Troutman Sanders	\$ 565,000	\$ 580,000	3%	\$ 590,000	2%	\$ 645,000	9%	14%	\$ 655,000	2%	16%
Vinson & Elkins	\$ 865,000	\$ 810,000	-6%	\$ 845,000	4%	\$ 840,000	-1%	-3%	\$ 875,000	4%	1%
Weil Gotshal & Manges	\$ 1,035,000	\$ 1,015,000	-2%	\$ 1,030,000	1%	\$ 1,065,000	3%	3%	\$ 1,025,000	-4%	-1%
White & Case	\$ 705,000	\$ 690,000	-2%	\$ 705,000	2%	\$ 700,000	-1%	-1%	\$ 730,000	4%	4%
Willkie Farr & Gallagher	\$ 1,000,000	\$ 930,000	-7%	\$ 855,000	-8%	\$ 935,000	9%	-7%	\$ 984,555	5%	-2%
WilmerHale	\$ 1,025,000	\$ 1,010,000	-1%	\$ 1,080,000	7%	\$ 1,125,000	4%	10%	\$ 1,120,000	0%	9%
Wilson Sonsini Goodrich & Rosati	\$ 845,000	\$ 835,000	-1%	\$ 840,000	1%	\$ 930,000	11%	10%	\$ 890,000	-4%	5%
Winston & Strawn	\$ 860,000	\$ 835,000	-3%	\$ 825,000	-1%	\$ 815,000	-1%	-5%	\$ 895,000	10%	4%

\*Financial results prior to DLA Piper's combined global statistics in 2010 are not included

\*\*Financial results prior to respective law firm merger are not included

## Profits Per Partner

	2008	2009	2008-2009 % Change	2010	2009-2010 % Change	2011	2010-2011 % Change	2008-2011 % Change	2012	2011-2012 % Change	2008-2012 % Change
Akerman Senterfitt	\$ 470,000	\$ 410,000	-13%	\$ 465,000	13%	\$ 520,000	12%	11%	\$ 575,000	11%	22%
Akin Gump	\$ 1,405,000	\$ 1,455,000	4%	\$ 1,605,000	10%	\$ 1,685,000	5%	20%	\$ 1,500,000	-11%	7%
Allen Matkins	\$ 770,000	\$ 590,000	-23%	\$ 615,000	4%	\$ 780,000	27%	1%	\$ 805,000	3%	5%
Aiston & Bird	\$ 915,000	\$ 910,000	-1%	\$ 1,210,000	33%	\$ 1,500,000	24%	64%	\$ 1,715,000	14%	87%
Andrews Kurth	\$ 905,000	\$ 955,000	6%	\$ 1,130,000	18%	\$ 1,040,000	-8%	15%	\$ 1,170,000	13%	29%
Arnold & Porter	\$ 910,000	\$ 1,010,000	11%	\$ 1,120,000	11%	\$ 1,405,000	25%	54%	\$ 1,425,000	1%	57%
Baker Botts	\$ 1,365,000	\$ 1,365,000	0%	\$ 1,370,000	0%	\$ 1,390,000	1%	2%	\$ 1,360,000	-2%	0%
Baker & Hostetler	\$ 560,000	\$ 600,000	7%	\$ 765,000	28%	\$ 845,000	10%	51%	\$ 930,000	10%	66%
Bingham McCutchen	\$ 1,420,000	\$ 1,445,000	2%	\$ 1,625,000	12%	\$ 1,715,000	6%	21%	\$ 1,690,000	-1%	19%
Blank Rome	\$ 590,000	\$ 665,000	13%	\$ 690,000	4%	\$ 650,000	-6%	10%	\$ 750,000	15%	27%
Bracewell & Giuliani	\$ 860,000	\$ 950,000	10%	\$ 1,020,000	7%	\$ 1,020,000	0%	19%	\$ 1,450,000	42%	69%
Bryan Cave	\$ 660,000	\$ 625,000	-5%	\$ 705,000	13%	\$ 770,000	9%	17%	\$ 745,000	-3%	13%
Cadwalader Wickersham & Taft	\$ 1,885,000	\$ 2,410,000	28%	\$ 2,390,000	-1%	\$ 2,375,000	-1%	26%	\$ 2,650,000	12%	41%
Cahill Gordon & Reindel	\$ 2,120,000	\$ 2,535,000	20%	\$ 3,230,000	27%	\$ 3,210,000	-1%	51%	\$ 3,555,000	11%	68%
Carlton Fields	\$ 730,000	\$ 745,000	2%	\$ 745,000	0%	\$ 830,000	11%	14%	\$ 830,000	0%	14%
Chadbourne & Parke	\$ 1,125,000	\$ 1,195,000	6%	\$ 1,325,000	11%	\$ 1,315,000	-1%	17%	\$ 1,240,000	-6%	10%
Cleary Gottlieb Steen & Hamilton	\$ 2,400,000	\$ 2,385,000	-1%	\$ 2,605,000	9%	\$ 2,695,000	3%	12%	\$ 2,685,000	0%	12%
Cooley	\$ 1,320,000	\$ 1,170,000	-11%	\$ 1,295,000	11%	\$ 1,365,000	5%	3%	\$ 1,500,000	10%	14%
Cozen O'Connor	\$ 545,000	\$ 650,000	19%	\$ 605,000	-7%	\$ 655,000	8%	20%	\$ 710,000	8%	30%
Crowell & Moring	\$ 1,000,000	\$ 1,100,000	10%	\$ 900,000	-18%	\$ 845,000	-6%	-16%	\$ 925,000	9%	-8%
Davis Polk & Wardwell	\$ 1,905,000	\$ 2,090,000	10%	\$ 2,210,000	6%	\$ 2,300,000	4%	21%	\$ 2,455,000	7%	29%
Debevoise & Plimpton	\$ 2,225,000	\$ 1,870,000	-16%	\$ 2,060,000	10%	\$ 2,075,000	1%	-7%	\$ 2,075,000	0%	-7%
Dechert	\$ 2,145,000	\$ 1,960,000	-9%	\$ 2,010,000	3%	\$ 2,110,000	5%	-2%	\$ 2,100,000	0%	-2%
Dickstein Shapiro	\$ 985,000	\$ 1,050,000	7%	\$ 1,005,000	-4%	\$ 915,000	-9%	-7%	\$ 950,000	4%	-4%
DLA Piper*	NA	NA	NA	\$ 1,135,000	NA	\$ 1,225,000	8%	NA	\$ 1,310,000	7%	NA
Dorsey & Whitney	\$ 660,000	\$ 615,000	-7%	\$ 565,000	-8%	\$ 560,000	-1%	-15%	\$ 515,000	-8%	-22%
Duane Morris	\$ 725,000	\$ 755,000	4%	\$ 830,000	10%	\$ 860,000	4%	19%	\$ 875,000	2%	21%
Edwards Wildman**	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Faegre Baker Daniels**	NA	NA	NA	NA	NA	NA	NA	NA	\$ 700,000	NA	NA
Finnick & West	\$ 805,000	\$ 995,000	24%	\$ 1,085,000	9%	\$ 1,155,000	6%	43%	\$ 1,225,000	6%	52%
Finnegan	\$ 1,120,000	\$ 1,170,000	4%	\$ 1,035,000	-12%	\$ 1,130,000	9%	1%	\$ 1,160,000	3%	4%
Fisher & Phillips	NA	\$ 480,000	NA	\$ 450,000	-6%	\$ 480,000	7%	NA	\$ 484,800	1%	NA
Fried Frank	\$ 1,230,000	\$ 1,300,000	6%	\$ 1,590,000	22%	\$ 1,580,000	-1%	28%	\$ 1,315,000	-17%	7%
Gibson Dunn & Crutcher	\$ 1,875,000	\$ 1,910,000	2%	\$ 2,305,000	21%	\$ 2,470,000	7%	32%	\$ 2,810,000	14%	50%
Goodwin Procter	\$ 1,415,000	\$ 1,275,000	-10%	\$ 1,450,000	14%	\$ 1,500,000	3%	6%	\$ 1,520,000	1%	7%
Gordon & Rees	\$ 785,000	\$ 740,000	-6%	\$ 695,000	-6%	\$ 695,000	0%	-11%	\$ 695,000	0%	-11%
GrayRobinson	\$ 405,000	\$ 365,000	-10%	\$ 375,000	3%	\$ 400,000	7%	-1%	\$ 430,000	8%	6%
Greenberg Traurig	\$ 1,310,000	\$ 1,310,000	0%	\$ 1,320,000	1%	\$ 1,415,000	7%	8%	\$ 1,360,000	-4%	4%
Gunster	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Haynes and Boone	\$ 765,000	\$ 800,000	5%	\$ 740,000	-8%	\$ 760,000	3%	-1%	\$ 780,000	3%	2%
Hogan Lovells**	NA	NA	NA	\$ 1,120,000	NA	\$ 1,165,000	4%	NA	\$ 1,097,000	-6%	NA
Holland & Hart	\$ 385,000	\$ 390,000	1%	\$ 465,000	19%	\$ 450,000	-3%	17%	\$ 550,000	22%	43%
Husch Blackwell	\$ 560,000	\$ 565,000	1%	\$ 565,000	0%	\$ 525,000	-7%	-6%	\$ 624,750	19%	12%
Irell & Manella	\$ 1,960,000	\$ 2,490,000	27%	\$ 2,935,000	18%	\$ 2,875,000	-2%	47%	\$ 3,420,000	19%	74%
Jackson Lewis	\$ 515,000	\$ 535,000	4%	\$ 540,000	1%	\$ 595,000	10%	16%	\$ 605,000	2%	17%
Jackson Walker	\$ 660,000	\$ 655,000	-1%	\$ 690,000	5%	\$ 805,000	17%	22%	\$ 855,000	6%	30%

## Profits Per Partner Cont.

Jeffer Mangels	\$ 1,400,000	\$ 1,455,000	4%	\$ 1,585,000	9%	\$ 1,510,000	-5%	8%	\$ 1,550,000	3%	11%
Jenner & Block	\$ 835,000	\$ 1,115,000	34%	\$ 1,390,000	25%	\$ 1,545,000	11%	85%	\$ 1,490,000	-4%	78%
K&L Gates	\$ 855,000	\$ 860,000	1%	\$ 930,000	8%	\$ 890,000	-4%	4%	\$ 900,000	1%	5%
Kasowitz Benson Torres & Friedman	\$ 2,215,000	\$ 2,080,000	-6%	\$ 1,855,000	-11%	\$ 1,670,000	-10%	-25%	\$ 1,700,000	2%	-23%
Kaye Scholer	\$ 1,385,000	\$ 1,420,000	3%	\$ 1,490,000	5%	\$ 1,395,000	-6%	1%	\$ 1,350,000	-3%	-3%
Kilpatrick Townsend & Stockton	\$ 705,000	\$ 615,000	-13%	\$ 725,000	18%	\$ 630,000	-13%	-11%	\$ 860,000	37%	22%
King & Spalding	\$ 1,235,000	\$ 1,445,000	17%	\$ 1,730,000	20%	\$ 1,935,000	12%	57%	\$ 1,985,000	3%	61%
Kirkland & Ellis	\$ 2,470,000	\$ 2,495,000	1%	\$ 3,075,000	23%	\$ 3,050,000	-1%	23%	\$ 3,250,000	7%	32%
Kramer Levin Naftalis & Frankel	\$ 1,540,000	\$ 1,600,000	4%	\$ 1,695,000	6%	\$ 1,635,000	-4%	6%	\$ 1,680,000	3%	NA
Latham & Watkins	\$ 1,805,000	\$ 1,900,000	5%	\$ 1,995,000	5%	\$ 2,270,000	14%	26%	\$ 2,440,000	7%	35%
Locke Lord Bissell & Liddell	\$ 955,000	\$ 980,000	3%	\$ 980,000	0%	\$ 1,035,000	6%	8%	\$ 1,065,000	3%	12%
Loeb & Loeb	\$ 1,465,000	\$ 1,485,000	1%	\$ 1,450,000	-2%	\$ 1,550,000	7%	6%	\$ 1,500,000	-3%	2%
Manatt Phelps & Phillips	\$ 925,000	\$ 1,100,000	19%	\$ 1,160,000	5%	\$ 1,230,000	6%	33%	\$ 1,250,000	2%	35%
Mayer Brown	\$ 1,110,000	\$ 1,060,000	-5%	\$ 1,070,000	1%	\$ 1,180,000	10%	6%	\$ 1,150,000	-3%	4%
McDermott Will & Emery	\$ 1,520,000	\$ 1,300,000	-14%	\$ 1,460,000	12%	\$ 1,500,000	3%	-1%	\$ 1,460,000	-3%	-4%
McKenna Long & Aldridge	\$ 775,000	\$ 830,000	7%	\$ 925,000	11%	\$ 965,000	4%	25%	NA	NA	NA
Milbank Tweed Hadley & McCloy	\$ 2,115,000	\$ 2,230,000	5%	\$ 2,490,000	12%	\$ 2,570,000	3%	22%	\$ 2,445,000	-5%	16%
Morris, Manning & Martin	\$ 835,000	\$ 760,000	-9%	NA	NA	\$ 860,000	NA	3%	\$ 890,000	3%	7%
Morrison & Foerster	\$ 1,100,000	\$ 1,140,000	4%	\$ 1,290,000	13%	\$ 1,400,000	9%	27%	\$ 1,470,000	5%	34%
Munger Tolles & Olson	\$ 1,320,000	\$ 1,265,000	-4%	\$ 1,220,000	-4%	\$ 1,350,000	11%	2%	\$ 1,565,000	16%	19%
Nixon Peabody	\$ 650,000	\$ 655,000	1%	\$ 670,000	2%	\$ 705,000	5%	8%	\$ 774,795	10%	19%
Ogletree Deakins	\$ 430,000	\$ 430,000	0%	\$ 465,000	8%	\$ 505,000	9%	17%	\$ 535,000	6%	24%
O'Melveny & Myers	\$ 1,535,000	\$ 1,470,000	-4%	\$ 1,525,000	4%	\$ 1,725,000	13%	12%	\$ 2,060,000	19%	34%
Orrick	\$ 1,315,000	\$ 1,360,000	3%	\$ 1,460,000	7%	\$ 1,480,000	1%	13%	\$ 1,630,000	10%	24%
Patton Boggs	\$ 810,000	\$ 840,000	4%	\$ 885,000	5%	\$ 865,000	-2%	7%	\$ 736,000	-15%	-9%
Paul Hastings	\$ 1,900,000	\$ 1,875,000	-1%	\$ 1,990,000	6%	\$ 1,965,000	-1%	3%	\$ 2,080,000	6%	9%
Paul Weiss	\$ 2,655,000	\$ 2,690,000	1%	\$ 3,050,000	13%	\$ 3,095,000	1%	17%	\$ 3,350,000	8%	26%
Pepper Hamilton	\$ 730,000	\$ 715,000	-2%	\$ 730,000	2%	\$ 765,000	5%	5%	\$ 845,000	10%	16%
Perkins Coie	\$ 805,000	\$ 800,000	-1%	\$ 900,000	13%	\$ 1,025,000	14%	27%	\$ 1,015,000	-1%	26%
Pillsbury Winthrop Shaw Pittman	\$ 975,000	\$ 950,000	-3%	\$ 1,045,000	10%	\$ 1,000,000	-4%	3%	\$ 1,100,000	10%	13%
Polsinelli Shughart	\$ 455,000	\$ 495,000	9%	\$ 630,000	27%	\$ 540,000	-14%	19%	NA	NA	NA
Proskauer Rose	\$ 1,365,000	\$ 1,455,000	7%	\$ 1,560,000	7%	\$ 1,700,000	9%	25%	\$ 1,850,000	9%	36%
Quinn Emanuel	\$ 3,335,000	\$ 3,130,000	-6%	\$ 3,620,000	16%	\$ 4,160,000	15%	25%	\$ 4,436,000	7%	33%
Reed Smith	\$ 940,000	\$ 1,005,000	7%	\$ 1,050,000	4%	\$ 1,020,000	-3%	9%	\$ 1,080,000	6%	15%
Saul Ewing	\$ 380,000	\$ 435,000	14%	\$ 515,000	18%	\$ 500,000	-3%	32%	\$ 560,000	12%	47%
Schulte Roth & Zabel	\$ 2,290,000	\$ 2,130,000	-7%	\$ 2,055,000	-4%	\$ 2,160,000	5%	-6%	\$ 2,105,000	-3%	-8%
Sedgwick	\$ 690,000	\$ 675,000	-2%	\$ 660,000	-2%	\$ 720,000	9%	4%	\$ 760,000	6%	10%
Seyfarth Shaw	\$ 740,000	\$ 690,000	-7%	\$ 735,000	7%	\$ 815,000	11%	10%	\$ 910,000	12%	23%
Shearman & Sterling	\$ 1,665,000	\$ 1,735,000	4%	\$ 1,565,000	-10%	\$ 1,560,000	0%	-6%	\$ 1,520,000	-3%	-9%
Sheppard Mullin	\$ 1,200,000	\$ 1,245,000	4%	\$ 1,220,000	-2%	\$ 1,265,000	4%	5%	\$ 1,270,000	0%	6%
Shook Hardy & Bacon	\$ 950,000	\$ 1,015,000	7%	\$ 1,035,000	2%	\$ 1,070,000	3%	13%	\$ 900,000	-16%	-5%
Shutts & Bowen	NA	NA	NA	NA	NA	NA	NA	NA	\$ 682,000	NA	NA
Sidley Austin	\$ 1,430,000	\$ 1,460,000	2%	\$ 1,465,000	0%	\$ 1,605,000	10%	12%	\$ 1,800,000	12%	26%
Simpson Thacher & Bartlett	\$ 2,475,000	\$ 2,415,000	-2%	\$ 2,640,000	9%	\$ 2,660,000	1%	7%	\$ 2,670,000	0%	8%
Skadden Arps	\$ 2,065,000	\$ 2,160,000	5%	\$ 2,320,000	7%	\$ 2,480,000	7%	20%	\$ 2,620,000	6%	27%
SNR Denton**	NA	NA	NA	NA	NA	\$ 700,000	NA	NA	\$ 785,000	12%	NA
Squire Sanders	\$ 785,000	\$ 795,000	1%	\$ 765,000	-4%	\$ 800,000	5%	2%	\$ 800,000	0%	2%
Step toe & Johnson	\$ 905,000	\$ 875,000	-3%	\$ 910,000	4%	\$ 970,000	7%	7%	\$ 980,000	1%	8%
Stoel Rives	\$ 435,000	\$ 485,000	11%	\$ 490,000	1%	\$ 550,000	12%	26%	\$ 565,000	3%	30%
Stroock & Stroock & Lavan	\$ 1,185,000	\$ 1,065,000	-10%	\$ 1,120,000	5%	\$ 1,190,000	6%	0%	\$ 1,200,000	1%	1%
Sutherland Asbill & Brennan	\$ 830,000	\$ 910,000	10%	\$ 1,010,000	11%	\$ 1,030,000	2%	24%	\$ 1,045,450	2%	26%
Thompson & Knight	\$ 845,000	\$ 855,000	1%	\$ 950,000	11%	\$ 925,000	-3%	9%	\$ 985,000	6%	17%
Troutman Sanders	\$ 590,000	\$ 670,000	14%	\$ 705,000	5%	\$ 735,000	4%	25%	NA	NA	NA
Vinson & Elkins	\$ 1,310,000	\$ 1,270,000	-3%	\$ 1,345,000	6%	\$ 1,355,000	1%	3%	\$ 1,470,000	8%	12%
Weil Gotshal & Manges	\$ 2,270,000	\$ 2,315,000	2%	\$ 2,260,000	-2%	\$ 2,440,000	8%	7%	\$ 2,230,000	-9%	-2%
White & Case	\$ 1,590,000	\$ 1,595,000	0%	\$ 1,555,000	-3%	\$ 1,475,000	-5%	-7%	\$ 1,700,000	15%	7%
Willkie Farr & Gallagher	\$ 2,115,000	\$ 2,005,000	-5%	\$ 2,090,000	4%	\$ 2,145,000	3%	1%	\$ 2,070,000	-3%	-2%
WilmerHale	\$ 1,080,000	\$ 1,155,000	7%	\$ 1,330,000	15%	\$ 1,375,000	3%	27%	\$ 1,460,000	6%	35%
Wilson Sonsini Goodrich & Rosati	\$ 1,385,000	\$ 1,445,000	4%	\$ 1,500,000	4%	\$ 1,765,000	18%	27%	\$ 1,645,000	-7%	19%
Winston & Strawn	\$ 1,285,000	\$ 1,285,000	0%	\$ 1,385,000	8%	\$ 1,440,000	4%	12%	\$ 1,490,000	3%	16%

\*Financial results prior to DLA Piper's combined global statistics in 2010 are not included

\*\*Financial results prior to respective law firm merger are not included